BINTER SIGNS STRATEGIC MAINTENANCE AGREEMENT TO STRENGTHEN ATR FLEET SUPPORT

News / Airlines, Maintenance / Trainings, Manufacturer

ATR and ATAVIS, Binter entity in charge of technical procurement and supply chain management, have signed a Global Maintenance Agreement to provide tailored support for 26 ATR 72-600 aircraft, operated by CANAIR and NAYSA. The Global Maintenance Agreement is ATR flagship service offering, designed as a strategic enabler to help airlines focus on their core mission: connecting communities with safe, reliable, and efficient aircraft. The GMA offers a flexible, scalable solution for on- and off-aircraft maintenance, tailored to each operator's needs, whether they are launching new routes or expanding their fleet.

This five-year agreement with Binter, covering a comprehensive Repair loop service on a pay-by-hour basis, and encompassing 180 part numbers, is the result of extended discussions to understand the airline's challenges, and provide them with services that are 100% adapted to their needs. By joining ATR's GMA community, Binter will benefit from predictable maintenance costs aligned with aircraft usage, helping optimise cash flow and reduce operational risk. The airline will

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gain access to ATR's extensive technical expertise and supplier network, which means best-in-class practices, enhanced reliability and improved efficiency of the airline's operations across the Canary Islands.

Javier Bretón, CTO at Binter commented: "At Binter, our priority is to offer our passengers a reliable and high-quality travel experience. Ensuring our fleet is maintained to the highest standards is fundamental to that mission. This partnership with ATR is a strategic step, allowing us to reinforce our commitment to operational excellence, while benefiting from the manufacturer's deep technical expertise and proven support solutions."

Stefano Marazzani, SVP Customer Support and Services at ATR, stated: "This agreement reflects Binter's strong commitment to delivering operational excellence and reliability to its passengers. Binter's high technical and operational standards will challenge us to continuously improve and become an even stronger partner for all ATR operators. We're happy and proud to welcome them into our GMA community, which is the embodiment of ATR's constant strive to delivering flexible support solutions that help our customers meet their daily operational challenges."

The GMA is a powerful tool to support a wide range of business models. For start-ups, it facilitates entry into service by limiting upfront investment and providing predictable maintenance costs. For all operators, it ensures long-term operational efficiency. By mutualising resources and sharing technical expertise, ATR helps its customers de-risk operations, optimise fleet performance, and focus on delivering value to their passengers.

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