



RIX RIGA AIRPORT LAUNCHES AN INTERNATIONAL TENDER FOR COMMERCIAL AREA MANAGEMENT

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Riga Airport is announcing an international tender for the management of commercial spaces within the passenger terminal. The goal is to enhance the modern passenger experience and promote the growth of non-aviation revenues, both in the existing commercial areas and, later, in the extended terminal.

The tender terms of reference, developed in accordance with the Public-Private Partnership Law, outline the division of the Airport's commercial premises into four lots: duty-free shops, convenience stores, food and beverage spaces, and business lounge services. The operator(s) selected through this tender will initially manage the existing commercial areas. Upon completion of the terminal extension, they will have the opportunity to continue operations in the newly expanded facilities—approximately twice the current size—for an additional 10 years.

Laila Odiņa, Chairperson of the Board of Riga Airport commented: "Air travel today is a multifaceted passenger experience that includes not only essential airport services but also the added value of shopping, leisure, and entertainment. In seeking new commercial operators, with the construction of the new terminal we aim to reimagine this offer and elevate its quality. This

tender is a key part of our strategic vision to enhance the travel experience and build top-tier commercial partnerships. We are seeking forward-thinking, experienced partners who are ready to collaborate in bringing together Riga Airport's strategic vision to life—becoming Northern Europe's premier travel hub, renowned for exceptional, innovative services and a seamless, inspiring passenger experience.”

At the qualification stage, Riga Airport invites experienced international operators of commercial areas in international airports or on cruise ships from around the world to participate. Shortlisted candidates will then be asked to submit detailed technical and financial proposals. The results of the tender are expected to be announced in early 2026. Operations under the new agreement are scheduled to begin on 1 January 2027, following the expiration of the current concession agreement with “TAV Latvia.”

Interested parties can access the tender documentation via the [Publications Management System](#) and the [Procurement Monitoring Bureau of Latvia](#), and also at <https://ted.europa.eu/en/?>

The deadline for submitting qualification applications is 06/08/2025 11:00 local time. For inquiries, please contact Vaiva Kirvelaite, Director of Riga Airport's Commercial Department, e-mail: v.kirvelaite@riga-airport.com.

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