AIR PARTNER EXPANDS NEW YORK OFFICE AS IT STRENGTHENS ITS US OFFERING

News / Business aviation

Air Partner, the global aviation services group, is growing its New York office to support its continued expansion in the US market, with particular emphasis on New York City and the surrounding area.

The Group believes that there is strong demand in the area for its product offering – particularly its JetCard product – as well as its exceptional client service. This new office, located at 140 Broadway in Lower Manhattan, strengthens its existing US network which includes Fort Lauderdale, Los Angeles, and Washington D.C.

Air Partner provides private air travel solutions, specialist travel management, emergency planning, aircraft remarketing and aviation safety consultancy. The company's air charter divisions include Private Jets, Commercial Jets, and Freight. The Private Jets division offers both on-demand charter services and a flexible JetCard membership, while the Commercial Jets division arranges air charter flights for groups of 20 or more passengers. Air Partner Freight specializes in arranging the transport of air cargo of any size, worldwide.

Commenting on the expansion, Mark Briffa, CEO of Air Partner, said: "The US has long been an important market for Air Partner, and one which continues to be an area of strategic focus. We have been an established business there for 19 years now, but there are still opportunities that we can capitalize on. North America is the biggest private jet market in the world and we are committed to taking more of this share. For the third consecutive year, independent aviation consultant Conklin & de Decker's found that our JetCard continues to surpass all our major US

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competitors in terms of both cost and flexibility, so we have a solid foundation on which to grow our customer base. The expansion of our New York office is a really exciting development for us, and I can’t wait to see how our American journey progresses.”

Air Partner operates a full 24-hour flight operations center ensuring customers have instant, year-round access to its services. Air Partner’s team of 260 aviation professionals are based in 20 key locations across the globe.

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