BOMBARDIER AND VISTA SIGN SERVICE AGREEMENT FOCUSED ON SMART PARTS PROGRAMS

News / Business aviation, Maintenance / Trainings, Manufacturer

Bombardier and Vista announced a long-term services agreement focused on Bombardier's Smart Parts programs for the aviation company's recent order of Challenger 3500 aircraft and a large portion of its existing fleet. The bespoke agreement will provide Vista with an essential cost-per-flight hour framework to maximize convenience and cost protection for parts. Celebrating 40 years of cost-per-flight-hour expertise in 2026, Bombardier's Smart Parts programs provide customers with cost coverage for component exchanges for major systems, avionics, tires, brakes, corrosion coverage and more. These programs bring customers essential peace of mind.

Paul Sislian, Executive Vice President, Aircraft Sales and Bombardier Aftermarket Services commented: "Bombardier's pioneering Smart Parts cost-per-flight-hour programs are designed to maximize flexibility, convenience and budget predictability, making it an ideal choice for our longstanding customer Vista. This services and support agreement with Vista leverages our Smart Parts programs and further deepens the relationship that exists between the two companies,

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providing cost protection for select models of Vista’s Challenger and Global aircraft.”

Nick van der Meer, Chief Operating Officer at Vista stated: “This agreement marks an important step in further enhancing the reliability and performance of the Vista fleet. By leveraging Bombardier’s Smart Parts programs, we are strengthening our ability to deliver a seamless and consistent experience to our clients around the world. Predictable maintenance and optimized aircraft availability are key to ensuring that every Vista flight meets the highest standards of quality, safety and service that our clients expect.”

Bombardier new services agreement tailored to Vista is valued at US$300 million over the next five years. This services agreement follows the April 15, 2026 announcement of Vista taking possession of its first Global 8000 aircraft and the February 11, 2026 announcement of firm orders by Vista and its commonly controlled entities of 40 Challenger 3500 business aircraft, with purchase options for an additional 120 aircraft. The market value of the orders based on 2026 list prices is valued at US$1.18 billion. If all purchase options are exercised, the total order value for all 160 aircraft would reach US$4.72 billion .

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