

EDMISTON APPOINTED AS GULFSTREAM INTERNATIONAL SALES REPRESENTATIVE

News / Business aviation



Gulfstream Aerospace appointed Edmiston as the authorized international sales representative for Gulfstream business aircraft sales activities in the United Kingdom and Channel Islands. Under the agreement, Edmiston will be responsible for promoting and supporting Gulfstream with customers and prospects throughout the region. Edmiston operates in London at the Edmiston London Heliport and Farnborough Airport.

Scott Neal, senior vice president, Worldwide Sales, Gulfstream, commented: “Edmiston is well-respected in their industry and was an excellent partner choice given their strong customer relationships and shared focus on sustainability. Michael Swift, Gulfstream’s division vice president of sales for EMEA-ISC, and I look forward to working with Jamie Edmiston and his team to leverage their local expertise as we continue to expand our presence and grow our share in these key markets.”

Jamie Edmiston, chief executive, Edmiston, said: “We have long been known as innovators in both business and marketing, working with leaders in their fields. I am delighted to be partnering with Gulfstream, the industry leader in sustainability, and with the most highly regarded fleet of

business jets.”

Gulfstream opened its LEED-certified 225,000 square foot/20,903 square meter service center at Farnborough Airport in the United Kingdom in 2020. Designed with sustainability in mind, the center includes rainwater harvesting, hangar radiant heating, intelligent lighting controls and heat recovery systems. Gulfstream was also the first original equipment manufacturer to fly on 100% sustainable aviation fuel and the first business jet to cross the Atlantic using SAF.



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