EXECUJET TO LAUNCH GERMAN FBO PARTNERSHIP WITH KURZ AVIATION SERVICE

News / Business aviation

ExecuJet is entering into a strategic FBO partnership with German Kurz Aviation Service. ExecuJet already runs German FBOs in Berlin and Munich. Kurz Aviation Service operates FBOs in Stuttgart, Cologne and Frankfurt, as well as running general aviation terminals in Stuttgart and Cologne.

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Ronny Stechert, Managing Director, ExecuJet Europe, commented: “We are thrilled to be launching this partnership with Kurz Aviation Service, starting in June 2023. Clients and crews will benefit from the synergies of this partnership. We know our customers will really appreciate the efficiency of having a single point of contact for the FBO services we’ll be offering together. We’ll be able to share the strengths of our combined networks, while working together to secure the best possible deals on pricing and supplier contracts. We’ll also be rotating staff around locations so our teams can form strong bonds, understand the specific requirements and strengths of each FBO and exchange best practice knowledge to develop and deploy the highest service standards in our industry. Most importantly, we share a commitment to sustainable aviation with Kurz Aviation Service. Together, we’ll be looking at how we can minimise the environmental impact of all our locations.”

Joachim Krüger, VP Luxaviation Group Northern Europe and Managing Director ExecuJet Europe said: “We’re particularly excited to be announcing this partnership news at an event as important as EBACE. Quality is vital in everything we do at ExecuJet, from customer service to staff training, equipment and, of course, choosing our partners. Our focus on excellence shines through every day, not least in our commitment to the International Standard for Business Aircraft Handling [IS-BAH] initiative, an industry code of best practices developed by the international business aviation community. We’re especially proud of our long-term safety record at ExecuJet. From flight and ground operations to maintenance and training, safety is now – and will always be – our top priority.”

Hagen Kurz, Managing Director and Shareholder of Kurz Aviation Service, says: “We bring 25 years of experience and local expertise to this partnership, which will combine perfectly with ExecuJet’s extensive industry knowledge and global FBO network. We couldn’t ask for a better strategic partner in Germany than ExecuJet. Both parties win from this agreement – but most importantly all our customers will benefit.”

Kurz Aviation’s COO and Sales Manager Christopher Klüfer adds: “Our companies have been working together for many years and this is the next step in a natural development of our cooperation. We look forward to the exciting times ahead”.

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