

EXECUTIVE AIRSHARE ADDS MORE PHENOM JETS

News / Business aviation



Executive AirShare will take delivery of their latest **Phenom** 300 on December 16.

This addition will make the 22nd Phenom in Executive AirShare's fractional fleet. EAS has a firm order for five Phenom 300s, with one received in early September and now this one in December. Three more will follow from Embraer's Melbourne, Florida facility.

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Executive AirShare have focused on the needs of the shareowner and has spurred investment in aircraft, facilities and staff. Executive AirShare has added \$96.1 million worth of aircraft in the last three years. The fleet now comprises 49 aircraft: Embraer Phenom 100s and 300s, Learjet 45XRs, Cessna Citation CJ2+ and King Air 350s.

Thirty-three of those support the fractional program; the other 16 are managed under its subsidiary, Executive Flight Services. In addition to its firm order for five Phenom 300s, it has

options for five more. EAS took possession of Embraer's very first Phenom 300 and now has the distinction of taking its last one out of Brazil, with future Phenom 300s built in Melbourne.

Executive AirShare has steadily grown throughout its 15-year history. Today the Wichita-founded, now Kansas City-based provider stands as the nation's third-largest fractional program.

"I get asked repeatedly what our secret is. My answer's always the same. We make it possible for our shareowners to tap into the benefits of private air travel. Flying in their own excellently maintained aircraft with highly trained, trusted pilots," added Plumb.

Owners have access to the full fleet and can easily and economically upgrade or downgrade as needs arise.

This flexibility appeals to people like professional golfer Tom Watson, an Executive AirShare shareowner.

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In a move to provide even more flexibility, Executive AirShare added its LAUNCH lease program. It serves as an entry point for those needing the benefits of private air travel, but who are not yet ready for fractional aircraft ownership. Customers can lease an interest in any of Executive AirShare's jets without a long-term commitment or upfront acquisition cost.

Executive AirShare maintains locations in Tulsa, Okla; Fort Worth, Dallas, San Antonio and Houston, Tex.; Buffalo, NY; Wichita, Kan. and Kansas City, Mo.

It doubled its hangar space in Buffalo in 2014, recently built a new hangar at Fort Worth Meacham International Airport, and plans to add an executive hangar at northeast Wichita's Jabara Airport. The bases in Kansas City, Wichita, Fort Worth, Dallas and Buffalo provide maintenance for the fleet.

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