



HANSJET LAUNCHES PC-12 MEMBERSHIP PROGRAMME IN SOUTHERN EUROPE; NO UPFRONT INVESTMENT REQUIRED

News / Business aviation



HansJet, headquartered in Malta, announced the launch of a fully flexible membership/fractional programme centred on the popular Pilatus PC-12. After four years of successfully serving the On Demand Charter Market and pioneering the European single engine turbine market with more than 5,000 flight hours delivered, HansJet has carefully crafted two programmes which are specifically tailored around the needs of PC-12 clients who fly more than 50 flight hours per year.

The programmes launch from this month, in response to customer demand for the versatile, single-engine turboprop and are aimed both towards HNWIs and corporates. An initial four PC-12s (PC-12NG and NGX variants) will be offered into the programme. HansJet is also planning to add three more (new and pre-owned) PC-12s as interest grows.

The programme centres on two offerings:

HansJet Pinnacle – a zero-investment membership programme which comes with guaranteed availability within 48 hours; fixed hourly occupied-use pricing; no asset depreciation or ownership risk, plus complementary access to the HansTravel lifestyle concierge services. HansTravel delivers exclusive partnerships and curates rare experiences beyond travel. From direct access to Saint-Tropez and Sardinia, to bespoke ski escapes in Gstaad, members benefit with a seamless “door-to-destination” experience.

HansJet Distinction?– the flexible fractional ownership model offering ownership in typical 25% shares on the Pilatus PC-12. Distinction provides full access for owners committing to five years, plus an extension option for another five years. Distinction covers fully inclusive management and operational support.

HansJet’s 9H Maltese-registered and branded aircraft operate under the Air Operator’s Certificate of Alliance Executive Jets, headquartered in Dublin, Ireland.

HansJet founder Hans Cauchi commented: “We are delighted to deliver this Pilatus PC-12 membership programme. With our ‘Pinnacle’ and ‘Distinction’ memberships, our clients can enjoy private aviation with the same benefits as aircraft owners, but without upfront investment. They simply pay for the time they fly.”

Representing HansJet in Geneva this week is General Manager Eric Weisskopf, who draws on his experience of leading a large fractional ownership provider in the past.

“The PC-12 has gained a tremendous acceptance with charter brokers across Europe and with its unique short runway performance capable of connecting 3,000 airports and private strips around the continent. We are looking forward to further broadening the SETOps community in Europe with these innovative membership programmes,” he said.

The highly branded fleet remains available for Brokers for on-demand charter services. The programmes complement existing offerings geared toward clients who fly more than typically 75 years per annum. Charter brokers can also come on board as agent for the programmes, giving their clients guaranteed availability in very busy periods in an even more controlled way.

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