JET LINX INTRODUCES NEW OWNER AIRCRAFT EXCHANGE TO ELIMINATE DOWNTIME FOR AIRCRAFT OWNERS

News / Business aviation

Jet Linx launched its new Owner Aircraft Exchange, innovative supplemental aircraft solution designed exclusively to serve its managed fleet of aircraft owners nationwide. As the private aviation industry faces increased demand and extended wait times for maintenance, repairs, and engine overhauls, the new program provides guaranteed supplemental aircraft at hourly rates similar to an owner flying on their own aircraft whenever their jet is unavailable due to scheduled or unscheduled maintenance events.

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Jamie Walker, Executive Chairman of Jet Linx commented: "While the private aviation industry often shares the spotlight with flashy amenities, celebrities, and sports stars, the true ultimate benefit of owning a private jet is to keep moving on your schedule. The last thing an aircraft owner should worry about is how they will get to their next destination when their aircraft has an unscheduled, or scheduled, maintenance event. The Owner Aircraft Exchange represents an innovative extension of our client-first philosophy, ensuring that our aircraft owners keep moving seamlessly and cost-effectively, fully within the secure and trusted Jet Linx community."

According to research by PJCC, over 90% of private aviation users cite time savings as their primary reason for flying private. Additionally, unexpected Aircraft on Ground events, also known as unscheduled maintenance events, can severely impact the value of aircraft ownership. Through Owner Aircraft Exchange, participating aircraft owners may elect to receive a minimum of 10-hours of supplemental flight time annually. In return, owners provide an equivalent number of hours of availability on their aircraft to support other aircraft owners in the program. This allows aircraft owners to fly at highly cost-effective rates equivalent to the aircraft's Direct Operating Cost on a pay-as-you-go basis, with no requirement to use the requested hours, they're simply available when needed.

Unlike standard industry aircraft management programs that require aircraft owners to pay retail hourly rates for replacement aircraft, which can cost owners tens of thousands of dollars per day during maintenance periods, the Owner Aircraft Exchange leverages the scale of the entire Jet Linx fleet of aircraft nationwide, located across its 22 bases of operation. This closed-network approach provides the most cost-effective supplemental aircraft program in the industry, preserving the company's rigorous safety standards while ensuring aircraft owners avoid exorbitant third-party supplemental fees for replacement aircraft. The Owner Aircraft Exchange rolls out to the nationwide Jet Linx fleet of aircraft owners May 1st, with the 2026 enrollment period running during the month of April.

06 APRIL 2026

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https://50skyshades.com/index.php/news/business-aviation/jet-linx-introduces-new-owner-aircraft-exchange-to-eliminate-downtime-for-aircraft-owners

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