



## JOINT 360° CABIN SERVICE FOR BUSINESS AND PRIVATE JET AVIATION CUSTOMERS - AEROVISTO AND VARTAN.AERO

News / Business aviation



**VARTAN.AERO and the AeroVisto Group have jointly developed 360° Cabin Service offering that will significantly optimize the processes involved in interior refurbishment projects in business and private jet aviation. The service includes a fully comprehensive approach offered as a complementary "one shop stop" service for interior refurbishment.**

It contains the professional handling of all relevant work tasks of a refurbishment project: disassembly of the cabin, outgoing inspection, packaging and transport, interior refurbishment, return transport and unpacking, incoming inspection and reassembly, quality inspection, and handover of the aircraft cabin to the customer. All work is carried out by specialized personnel with detailed knowledge and understanding of aircraft interiors. The removal and installation take place on-site under the supervision of MRO B1. Project managers from VARTAN.AERO and AeroVisto, accompany the projects and serve as an interface with the customer.

Ingo Grünewald, Project Engineering Manager at VARTAN.AERO, commented: "Such a service is

unique in this market segment. Our offer addresses MRO and CAMO companies, as well as operators in business and private jet aviation. It offers these companies the freedom to choose whether they want to perform these necessary tasks themselves or whether they want to take advantage of the 360°CabinService for specific purposes. We know from numerous exchanges that many MRO companies precisely wish this flexibility. In times of a shortage of skilled workers, it is essential that the available qualified personnel can concentrate on the core business, and that is usually aircraft maintenance. Thus, a professional interior team from VARTAN.AERO and AeroVisto is an ideal solution to compensate for lack of capacity."

The idea for cooperation with VARTAN.AERO first came to Hermann Bauer, CEO of AeroVisto Interior Services AG, during a project in which both companies were involved. "I see the jointly offered 360°CabinService as a logical development of the long-term cooperation between VARTAN.AERO and AeroVisto. Both companies attach great importance to quality and reliability, partnership, and sustainable relationships, with customers and market peers," explains Hermann Bauer. "Right from the first meeting in Hamburg, it was clear that both sides recognize a great need in the market and are interested in jointly developing a solution that solves a real problem for our mutual customers."

AeroVisto and VARTAN.AERO will synergistically leverage their position and recognition in the business aviation and commercial aviation markets to deliver significant benefits to aviation customers through this new offering. And this is just the beginning of the cooperation. Further joint, customer-oriented solutions for business and private jet aviation are already being planned.



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