MAGELLAN JETS CELEBRATES ANOTHER YEAR OF GROWTH

News / Business aviation

Magellan Jets is celebrating another year of growth, averaging 30% growth over the last 11 years. 2018 saw the most renewals in history, with a renewal rate of 27%. Their membership program is the most popular, with a 92% retention rate; and the majority of members upgrading. It was also a record-breaking year for charter customers, which increased by 15% in 2018. Over a decade of success has also helped Magellan Jets attract top-level talent, hiring 21 new employees in 2018.

"Magellan Jets is an innovative company, striving to create the ultimate private aviation experience," says J. Ira Harris, Chairman of J. Ira Harris and Associates and personal friend of Magellan Jets' CEO, Joshua Hebert. "Joshua is one of the men responsible for the company's success. Tenacious, and understanding of the needs of entrepreneurs (being one himself), Joshua embodies the zest for business that should accompany every CEO."

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Clients appreciate Magellan Jets' innovative model, which offers jet-specific memberships, card programs and on-demand charter services designed to provide the freedom, reliability, predictability and exceptional, personalized service that private travelers expect. Built on a foundation of integrity, reliability, and trust, Magellan Jets sits on the same side of the table with its customers; and by adding value to their travel solutions, builds long-lasting relationships. Their clients have the confidence that, in all aspects of aviation, they are receiving the right recommendations as well as the peace of mind that their travel is safe and seamless.

Magellan Jets is starting 2019 by expanding their Orlando office and partnering with the Orlando Magic to get more involved in the community with exposure at select games over the next month and sponsorship of the Orlando Wine Festival and Auction benefiting the Orlando Magic Youth Foundation the weekend of March 15-17.

To celebrate their continued success, they are offering a March Mania promotion - all customers who purchase 50 hours or more on a Challenger 300 will get their first flight free (up to three hours), available March 1-31.

For business, for pleasure, for family, for friends, for every aspect of your life, Magellan Jets is here to support every significant event.

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