

# VICTOR BECOMES GTMC'S FIRST PRIVATE JET PARTNER

News / Business aviation



**Victor, the online business jet charter company, has signed an agreement with the UK's GTMC which represents travel management companies (TMCs). It will become the association's first private jet partner.**

Victor provides end-to-end booking and flight management via web, tablet and smartphone.

As a partner Victor gains exclusive access to the GTMC's aviation strategy groups and the member travel management companies that represent the best of the UK's business travel sector.

"We value our relationships with industry partners and are pleased that Victor recognises that the GTMC is the most relevant route to reaching other industry professionals."

Paul Wait, chief executive of the GTMC said: "We value our relationships with industry partners and are pleased that Victor recognises that the GTMC is the most relevant route to reaching other industry professionals. The GTMC provides them with a forum to share the latest private charter updates with the industry as well as keep an eye on the broader travel trends."

"It's crucial that we communicate effectively with TMCs and keep up to date with the latest industry developments."

Toby Edwards, sales director for Victor, added "It's crucial that we communicate effectively with TMCs and keep up to date with the latest industry developments. By becoming a partner of the GTMC not only can we do this but we can also meet our travel industry colleagues, share relevant

information on our pioneering service and, ultimately, help TMCs tap into private, on-demand aviation as easily as they have scheduled air travel in the past. We're looking forward to further evolving Victor's position within the business travel community."

GTMC was founded in 1967 and represents a range of travel management companies from global companies to small independent specialists and top regional agencies.



Clive Jackson, founder and CEO of Victor, speaking at Corporate Jet Investor Miami 2014.

09 FEBRUARY 2016

**SOURCE: CORPORATEJETINVESTOR**

**ARTICLE LINK:**

<https://50skyshades.com/index.php/news/business-aviation/victor-becomes-gtmcs-first-private-jet-partner>