



NEW LEASING & FINANCING FOR U.S. CUSTOMERS BY TECNAM AIRCRAFT

News / Finance, Manufacturer



Tecnam Aircraft expands its support for U.S. customers with new and enhanced leasing and financing solutions tailored for private owners, flight schools, and fleet operators in the United States. Aircraft acquisition is often capital-intensive, and Tecnam's new program is designed to make ownership and operation more accessible, allowing customers to scale faster, manage budgets more predictably, and optimize fleet utilization.

Walter Da Costa, Chief Sales Officer at Tecnam commented: "By offering specialized leasing and financing solutions in the U.S., we are removing a key barrier to entry for prospective Tecnam owners. Our ambition is to make Tecnam aircraft not only a top technical choice but also a financially accessible one across all segments, from first-time private buyers to larger training or charter fleets."

Key highlights of the U.S. leasing & financing program

- **Leasing Partners:** Tecnam has partnered with a select group of experienced U.S.-based leasing firms to offer operational leases and finance leases on its range of aircraft models. Participating firms include **Nesher Aviation, Wings Leasing, AeroSpring Leasing, APM Leasing, VR-Leasing, and Gracen Jules.**
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Financing Providers: For debt-based acquisition support, Tecnam has aligned with trusted aviation financiers including **AOPA Finance**, **Airfleet Capital**, **V1 Capital Aircraft Financing**, and **Flying Finance**.

- **Tailored for Diverse Customers:** Whether the customer is a **flight school**, a **private pilot**, or a **commercial/fleet operator**, Tecnam's leasing and financing network offers customized structures matching operational needs, cash flow, tax considerations, and usage profiles.



Benefits to Tecnam customers in the U.S.

- **Lower Upfront Capital Outlays**
Leasing options reduce the need for large down payments, enabling customers to preserve working capital or invest in complementary infrastructure (training, service, avionics upgrades, etc.).
- **Flexible Structuring**
Leases and loans can be structured in alignment with seasonal usage, growth plans, or operational cash flow needs.
- **Predictable Budgets**

Fixed periodic payments reduce financial risk and simplify budgeting for ownership or operations.

- **Fleet Optimization & Refresh**

Easier upgrade paths or fleet renewal become viable, since assets can be rotated or swapped more readily under lease arrangements.

- **Tax & Accounting Advantages**

Many customers may realize favorable tax treatments, depreciation schedules, or off-balance-sheet benefits—depending on lease type and regulatory environment.



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