



FAI TECHNIK APPOINTED AS HONEYWELL CHANNEL PARTNER

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FAI Technik GmbH, the maintenance division of Germany's FAI Aviation Group, has been appointed as an authorised Channel Partner for Honeywell Aerospace. The agreement allows FAI to supply and service Honeywell avionics parts and systems. It covers all Honeywell Aerospace business aviation avionics products including its range of connectivity solution and services, cockpit and cabin upgrades

As a Channel Partner, FAI Technik will be able to offer detailed Honeywell system upgrades, installation solutions, EASA and STC (Supplemental Type Certificates) certification as well as Honeywell parts at the most competitive prices. Additionally, as part of the global Honeywell network, FAI will collaborate with the global aerospace manufacturer to develop marketing strategies, identify business opportunities and bring the best value to customers.

This latest appointment will further expand FAI's offering and facilitate faster installation times for customers owing to improved supply chains. FAI Technik is already in discussions with a number of clients about the opportunities presented by Honeywell's products.

Commenting on the announcement, Siegfried Axtmann, FAI Aviation Group Founder and

Chairman, said: “We are honoured to be appointed as an authorised Honeywell Channel Partner. Their innovative solutions are highly regarded across the globe and as such, this collaboration is a significant agreement for the company. We are increasingly being asked by our customers for options for CMS and IFE upgrades on mid to large size business aircraft so the new arrangement will enable FAI Technik to considerably broaden its offering which in turn will benefit our customers.”

Nuremberg-based FAI Technik is globally recognised for its ability to install the latest cabin management (CMS)/in-flight entertainment (IFE) technology and high-speed connectivity. This includes interface units which enable cabin functions to be operated from a smartphone. As such, customers can easily access a broad range of movies (or music) which can be viewed from multiple, wide screen, high definition monitors. Complementing this is a state-of-the-art surround sound system offering a superb acoustic experience while in the air. FAI Technik also installs KA-Band solutions which enable seamless high-speed in-flight connectivity providing passengers with enhanced IFE and maximum business productivity.

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