

# LUFTHANSA TECHNIK STRENGTHENS ITS COMMITMENT TO ASIA

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**Lufthansa Technik is strengthening its commitment to the growth market of Asia with the founding of Lufthansa Technik Component Services Asia Pacific. At the same time, a new location for component supply in Hong Kong has been established. The new warehouse offers a wide-spanning network for customer care in the Asian region along with the existing locations in Singapore and Narita.**

**In the new company, 30 employees will be responsible for local customer support in the Asia Pacific region, in addition to ensuring they are optimally supplied with materials. Customers will benefit from one contact in the same time zone as well as the personal connection. The close proximity to Lufthansa Technik Shenzhen, the local maintenance organization of the Lufthansa Technik Group, is an advantage for the warehouse located at the Hong Kong Airport. Transport times and costs for material in need of repair can be minimized while maximizing the availability.**

Lufthansa Technik will also use the latest technologies in order to increase turnaround on site even further. An example of this is the “gate box” (gate.control), an automatic material

identification system for which a patent application has been filed. The new development from Lufthansa Technik Logistik Services will allow components to be allocated faster to suit demand while avoiding input errors.

Lufthansa Technik already has numerous contracts with leading Asian airlines, primarily in the North Asian market. As an independent MRO organization, Lufthansa Technik has long since been anchored in the region and is a valuable partner.

The establishment of the location in Hong Kong is part of the strategic alignment of the Lufthansa Technik Component Services product division which, in addition to the regions of Europe and the Middle East, is also planning to expand its growth primarily in America and Asia. In addition to the locations in China, Lufthansa Technik Component Services already includes the American maintenance organization Lufthansa Technik Component Services in Tulsa, Oklahoma, with warehouses in Fort Lauderdale, San Francisco and New York (JFK).

Lufthansa Technik's Product Division Component Services repairs more than 360,000 components every year.

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