

# AIRBUS SEES MIDDLE EAST AS IMPORTANT MARKET FOR ITS NEW ACJNEO FAMILY

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**Airbus** sees an important potential market for its **new ACJneo Family** in the **Middle East**, where private jets are well established as business tools for companies, billionaires and governments, helping them to be more productive and efficient.

Airbus' ACJneo Family initially comprises the ACJ319neo and ACJ320neo. The ACJ319neo will fly eight passengers 6,750nm/12,500 km – equivalent to more than 15 hours' flying time, while the ACJ320neo will fly 25 passengers 6,000nm/11,100 km, or more than 13 hours in the air.

The aircraft further capitalise on the Airbus' modern and innovative family, bringing even more city-pairs within nonstop range of what are already the widest and tallest cabins in the sky.

“Introducing new-generation engines, Sharklets and other new technology further improves the ability of Airbus corporate jet customers to take their lifestyles into the sky by delivering even more of the comfort and range that they want,” says Airbus Chief Operating Officer, Customers John Leahy. “These advances improve efficiency as well as range, while giving Airbus corporate jets an even cooler look.”

Mission capability and cabin comfort are the two most important factors for business jet customers, and the ACJneo Family delivers more of both. More range via Sharklets and new engines – CFM International LEAP-1As or Pratt & Whitney PW1100Gs – and greater comfort through a lower cabin-altitude in long-range cruise - plus improved baggage capacity.

Deliveries of the ACJ320neo and ACJ319neo are due to begin in the fourth quarter of 2018 and second quarter of 2019, respectively. Airbus has already won several sales for the ACJneo Family, including an ACJ320neo for Acropolis Aviation of the UK and an ACJ319 for Alpha Star Aviation of

Saudi Arabia.

Airbus is exhibiting an ACJ319, operated by K5 Aviation on VVIP charter, during the Dubai show , allowing potential customers to see for themselves the world's best business jet cabin.

More than 170 Airbus corporate jets have been sold to date, and they are flying on every continent, including Antarctica.

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