KERSTIN HALFMANN-KLEISINGER NAMED HEAD OF SALES AT AUSTRIAN AIRLINES

News / Personalities

Kerstin Halfmann-Kleisinger will take over the management of the **Sales** division at Austrian Airlines as of October 1, 2015. The graduate in business administration and full-fledged airline specialist succeeds Tatjana Lulevic-Heyny, who already left the company at the end of January 2015.

Andreas Otto, CCO of **Austrian Airlines** says: “Kerstin Halfmann-Kleisinger learned the airline business from scratch. Together with her we aim to more effectively exploit the selling power of the Lufthansa Group in our international business. In Austria we are relying on our core competencies and the tried and tested team led by Johannes Walter, who I would like to sincerely thank for managing sales on an interim basis.”

Following her training as an expert in the field of air traffic, Halfmann-Kleisinger began her professional career at Pan American in Frankfurt, working in the field of air cargo sales. She simultaneously concluded her studies in business administration alongside her job before she accepted a job at Flughafen Frankfurt Main AG. There she was initially responsible for air cargo handling and subsequently in an advisory capacity for Central Technical Planning/Airconsult.

In the year 2000, Kerstin Halfmann-Kleisinger switched to Lufthansa Cargo, where she held various positions and assumed management responsibility in 2001. Amongst other achievements, she established the central sales department “Customer Service” of Lufthansa Cargo for the German market in 2006, which she managed until 2010. Most recently she was in charge of logistics within the context of the project LCCneo, aiming to establish modern logistics processes,

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technologies and IT in the new air cargo hub (LCCneo) of Lufthansa Cargo.

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