



MULTI-YEAR SERVICE AGREEMENT - EMBRAER & AUSTRALIA-BASED ALLIANCE AIRLINES

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Embraer has signed a multi-year services agreement with Alliance Airlines, which will provide materials support for the carrier’s fleet of E190s. Through Embraer’s Services & Support portfolio of solutions, the agreement covers more than 300 repairable components and includes both materials and technical administration services supported from Embraer Asia Pacific’s facility in Singapore.

“Alliance has world leading on time and operational performance, a key attribute sought by our customers in Australia and the broader region. The Repair Management Service Program we have with Embraer will enhance our fleet performance and strengthen our business as it grows,” said Lee Schofield, Chief Executive Officer of Alliance Airlines.

Alliance has a committed fleet of 32 E190s with 12 E190s currently in Australia with the remaining 20 to enter revenue service during the next 12 months.



“We are glad to partner with Alliance Airlines at this pivotal moment,” said Johann Bordais, President & CEO, Embraer Services & Support. “Alliance Airlines has rapidly grown its fleet of E-Jets which has proven to be instrumental as domestic aviation grows in Australia. This services agreement will enable Alliance to secure their fleet availability with effective, efficient and competitive solutions.”

Embraer provides support to airlines worldwide, with its technical expertise and its vast component services network. The results are significant savings in repair and inventory carrying costs and a reduction in warehousing space and resources required for repair management, while ultimately providing guaranteed performance levels. Embraer Services & Support’s portfolio offers a wide range of competitive solutions designed to every customer to support the growing fleet of Embraer aircraft worldwide and deliver the best after-sales experience in the global aerospace industry.

Alliance is Australasia’s leading provider of contract, charter and allied aviation and maintenance services currently employing in excess of 800 full time staff. The Company provides essential services to mining, energy, tourism, and government sectors and holds IATA’s IOSA certification and Flight Safety Foundation “BARS Gold” status, the first such carrier in Australia to be so recognised. Alliance currently operates a fleet of 12 E190, 24 Fokker F100, 14 Fokker 70LR jet aircraft and five Fokker 50 turboprop aircraft. 20 additional E190s are scheduled to be added to the fleet by mid-2022.



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