



SMARTLYNX AND ROYAL AIR MAROC ENTER INTO A LONG-TERM COMMERCIAL AGREEMENT

News / Airlines



A recently signed agreement between SmartLynx – a member of the Avia Solutions Group (ASG), the largest aviation and aerospace group of companies in Central and Eastern Europe – and Royal Air Maroc aptly illustrates SmartLynx’s commitment to the viability of long-term commercial partnerships.

The agreement comes after a rigorous Royal Air Maroc selection process and was based on SmartLynx EASA and IOSA agreements – SmartLynx is an IOSA certified airline and an EASA charter agreement signee – along with strong qualities and vast experience.

The expansion of the SmartLynx client portfolio through the addition of the long-established Royal Air Maroc underlines the company’s vision of acquiring and maintaining valued partnerships which will add significant credence to its long-term growth plans.

As part of a long-term ACMI agreement (aircraft, crew, maintenance, and insurance) 5 SmartLynx A321 aircraft will come into service for the Moroccan national carrier and the country’s largest airline. The esteemed 64-year old airline currently operates a fleet of 59 aircraft on routes to more than 80 countries globally.

In a period between 01/07/2021 and 15/09/2021 SmartLynx units will be based at 5 major hubs of Moroccan aviation; Tangier's Ibn Battuta Airport, Fes Sais International Airport, Nador Airport, Casablanca Airport, and Oujda-Angads Airport.

Along with the easing of worldwide travel restrictions and the steady increase in the volume of airlines resuming their scheduled passenger services, the important agreement comes as yet another welcome sign of recovery for the aviation and travel industries. Agreements such as this, in a time where the aviation world remains somewhat uncertain, confirm the confidence shown in SmartLynx and its team of highly professional aviation specialists.

According to Edvinas Demenius, Vice-President of Sales and Development at SmartLynx Airlines, "The signing of this long-term agreement with such an established and respected airline as Royal Air Maroc aptly displays the confidence in and willingness to work with SmartLynx. It must be noted that this major step in our development and growth plans was only made possible through the diligence, unflinching determination, and sheer hard work performed by the entire SmartLynx team, in association with broker partner, AVICO. The agreement also underscores our commitment to building long-term partnerships and relationships with respected aviation partners who share our quality-oriented goals."

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