

# JET SCOUT LOOKS TO OFFER NEW STANDARD IN INTERACTIVE JET CHARTERING

News / Business aviation



**This new innovative web booking platform provides the business aviation community with improvements in price, timeliness, flexibility and efficiency. Operators, brokers, service providers and private flyers will all appreciate its user-friendly interface, which has been thoroughly tested to serve even the most complex booking scenarios.**

How does it work?

Jet Scout offers a streamlined search engine running on one unique platform for:

- B2B

- and B2C use,

### *For operators*

After registering and adding all fleet details such as operational costs, negotiated handling fees for specific airports, valid AOC (Air Operator Certificate) or ruled based fees (among many others), each operator will have the opportunity to use their own integrated sales platform and direct access to new clients, spending less time using *Jet Scout's* proprietary software that efficiently handles quotations, booking and invoicing from A to Z. Dedicated 24/7 support and video tutorials are available at every step.

Jet Scout is designed to boost charter sales with its rapid confidential search, transparency and personalized options.

### *For end users*

*Jet Scout* simplifies jet chartering with a fast and easy booking process. This public platform is free of charge for any private flyer and personal assistance is available at every stage. With *Jet Scout*, end users will securely and clearly request, quote, book, pay and fly anytime, anywhere.

*Jet Scout's* algorithm combines more than 200 parameters to find the optimum offer for the traveller's journey. *Jet Scout* is created and supported by real professionals with decades of experience.

"We are all thrilled to launch this platform for NBAA Business Aviation Convention in Orlando. It is the final step of two and a half years of hard work," states Stefano Costi, a computer science graduate and the company Managing Director. "We assembled a team of experts to crash test platforms and find out the inefficiencies of current marketplaces, apps and websites. Then with a lot of dedication, precision and knowledge (Costi recorded 7,700 flight hours on business jets), we built a solid core of products that will streamline the industry" he adds. "Many more additional features, currently being beta-tested with our fellow clients, will come later this year. We know the expectations of the industry and how 'uberization' has revolutionized end users' bookings. We can serve all the needs of the modern private jet users" Costi concludes.

### **At Jet Scout origins:**

Stefano Costi (59) is the founder of Aeronautica SA Consulting & Software Development. Based in Switzerland, the company provides other solutions to business aviation operators such as Aviator One (a highly diversified and comprehensive scheduling software covering all daily commercial and operational tasks) and Aviator Training Manager (e-learning platform for pilots and dispatchers). He has worked in business aviation software design since 1989.

### **Photo credit: JP Reiland**

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