

# NEARLY ONE-THIRD OF US BUSINESS JETS ARE BASED IN TEXAS, FLORIDA AND CALIFORNIA

News / Business aviation



**Analysis of industry data by ACJ reveals there are 14,999 business jets in the U.S., and around a third (4,876) are based in Texas, Florida and California.**

**When it comes to long-range (LR), ultra-long-range (ULR), and bizliner (BL) business aircraft, there are 1,548 based in the U.S. with California having the largest number of any state (258).**

**Around 5.4% (815 aircraft) of the U.S. business jet fleet is currently for sale.<sup>1</sup> The corresponding figure for long-range, ultra-long-range business jets and bizliners for sale is 5.5% (85 aircraft), but with 779 of these aircraft over 10 years old, more owners will consider replacing their aircraft with newer, more efficient models.**

By comparison, just 1.4% of the ACJ fleet is currently for sale. Strong demand and limited supply contribute to ACJ aircraft having twice the value retention compared with long-range and ultra-long-range business jets.<sup>2</sup> In addition, unlike most OEMs, Airbus only builds ACJs to order, eliminating the financial pressure to reduce prices to move unsold inventory (white tails). Furthermore, ACJ maintains commonality in new feature designs, allowing existing aircraft to be retrofitted to the latest capabilities without buying a new model.

Sean McGeough, VP Commercial ACJ for North America, commented: “The ACJ fleet is renowned for its exceptional value retention, a result of the distinctive build-to-order methodology coupled with Airbus's unwavering commitment to commonality, dependability, and efficiency built into every aircraft. This translates into significant financial benefits for owners, with millions of dollars saved in reduced depreciation values compared to other business jets over the first 10 years of ownership alone.”

ACJ offers a range of large business aircraft. The recently launched ACJ TwoTwenty is carving out a whole new market segment – ‘The Xtra Large Bizjet.’ With six wide, VIP living areas of around

130 square feet each, the aircraft offers a true office environment with best-in-class connectivity and a range of relaxation options, including a California King-size bed, an en suite bathroom with rain shower, and a 55-inch 4K TV.

The ACJ TwoTwenty offers twice the cabin real estate compared to similarly priced ULR business jets with market-leading fuel efficiency and unrivaled reliability. It occupies the same parking footprint as competitive ULR jets and can take off from the same airports, but the ACJ TwoTwenty operating costs are one-third less.

With a range of up to 5,650 nm (over 12 flight hours), the ACJ TwoTwenty can meet the requirements of 99.9% of all U.S. departures,<sup>3</sup> connecting city pairs including Los Angeles to London, Miami to Buenos Aires, and New York to Istanbul. As with all ACJ aircraft, the ACJ TwoTwenty is certified to fly with a 50% blend of sustainable aviation fuel. The goal is to achieve 100% SAF certification by 2030. More than 200 Airbus corporate jets are in service worldwide, flying on every continent, including Antarctica.



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