



NETJETS DOUBLES DOWN ON EMBRAER PHENOM 300 SERIES WITH NEW DEAL

News / Business aviation, Manufacturer



After successfully delivering over 100 Phenom 300s—one of NetJets’ most requested aircraft—Embraer and NetJets, Inc. have signed a continuing deal for up to 100 additional aircraft, in excess of \$1.2 billion. As part of the deal, NetJets will begin taking delivery of the Phenom 300E in the second quarter of 2023, in both the U.S. and Europe.

NetJets first signed a purchase agreement with Embraer in 2010, for 50 Phenom 300 executive jets plus up to 75 options. With this new aircraft order, which includes a comprehensive services agreement, NetJets signifies their commitment to an enhanced customer experience and their trust in Embraer’s industry-leading portfolio and customer support network to deliver the ultimate experience to its customers.

“We are pleased to have signed this significant deal with NetJets, as our strategic partnership has been an integral part of Embraer’s success for over a decade,” said Michael Amalfitano, President

& CEO of Embraer Executive Jets. “NetJets is recognized worldwide for the excellence of its operations and for providing an outstanding customer experience, so this continuing deal is an endorsement to the quality of our product and standards in performance, technology, comfort, and support. Embraer and NetJets share the same vision for business aviation, making the Phenom 300 series—the best-selling light jet for nine years in a row—an excellent choice.”

“For years, the Embraer Phenom 300 has been an integral part of the NetJets fleet. With this order for the Phenom 300E, we continue to provide our Owners with the exceptional travel experiences they have come to expect, as well as continue our significant partnership with Embraer,” said Doug Henneberry, Executive Vice President of Aircraft Asset Management at NetJets, Inc.



11 OCTOBER 2021

ARTICLE LINK:

<https://50skyshades.com/news/business-aviation/netjets-doubles-down-on-embraer-phenom-300-series-with-new-deal>