



RUAG REMARKETS DORNIER 328 WITH FIXED-PRICE TURNKEY PACKAGE

News / Business aviation



Dornier 328 support specialist, RUAG Aviation, has concluded the remarketing of a Dornier 328-100 aircraft as a fixed-price, turnkey package solution. The tailor-made support package guaranteed immediate aircraft availability upon purchase and included heavy maintenance, subsystems refurbishment, Original Equipment Manufacturer (OEM) Service Bulletins (SB), consulting, and compliance with airworthiness certification.

“Buyers and sellers of pre-owned aircraft have their own specific list of priorities for reducing risk in a remarketing transaction. In this case, our buyer required an aircraft that was certified and immediately available for operations. At the same time, the seller of the pre-owned aircraft preferred to limit any further investment on their part,” explains Simon Hafele, General Manager Site Bern, RUAG Aviation.

Bridging these priorities, RUAG Aviation purchased the Dornier 328 under exclusive contract from the previous owner. In turn, RUAG satisfied the requirements of the purchasing operator, Dornier Aviation Nigeria AIEP Limited. “Developing and delivering reliable turnkey packages that are fine-tuned to our customers’ needs, and that guarantee immediate aircraft availability upon purchase, is where our Dornier 328 Support Centre excels,” explains Matthias Miller, Sales Manager Site Bern, RUAG Aviation. “Our fixed-price remarketing packages focus on fulfilling all continuing airworthiness requirements while resolving any and all findings, prior to resale,” he confirms.

The Dornier 328 team at the RUAG Bern facility performed all support services, heavy maintenance inspections, minor interior modifications, maintenance, repair and overhaul (MRO) of components and subsystems, Original Equipment Manufacturer (OEM) Service Bulletins (SB), airworthiness directives (AD), and spare parts sourcing. The project was also supported by the RUAG Aviation in-house landing gear shop for landing gear refurbishment. “Transparency during all phases of the remarketing process is essential for earning the trust of all parties concerned in the transaction. We add to that with outstanding Dornier 328 expertise and comprehensive aircraft

heavy maintenance and support and consulting services,” Simon Hafele adds.

RUAG Aviation is a one-stop shop for the support of business aircraft, performing all required services within one single downtime, adapted to suit individual schedules. Services include line, base and heavy maintenance, C-checks, modifications, complete cockpit and avionics reconfigurations, cabin interior restylings and refurbishments, aircraft painting, system upgrades, component services, AOG, PPI, aircraft remarketing, FBO, and support and consulting.

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