SAXONAIR REPORTS BUOYANT TRADING WHILST INCREASING DIVERSIFICATION IN AVIATION SERVICES

News / Business aviation

Specialist aviation company SaxonAir continues its growth reporting on a buoyant performance over the past year in most areas of the group. Since the company was founded in 2007 it has grown year on year with new charter and managed aircraft being added to the fleet, flight support contracts won through its Business Aviation Centre headquarters and increasing numbers of aircraft sales and acquisitions brokered.

The group collectively increased turnover by 32% compared with the previous year to over £13 million GBP in 2015, whilst welcoming over 20 new staff to deal with the growing demands within the organisation, providing a great platform for further drive into new business for the future. SaxonAir provides a range of aviation services including private jet charter, aircraft management, helicopter charter & utility surveillance, aircraft sales & leasing, flight support and ground handling. As well as expanding through its Norwich head office, SaxonAir have increased their operational bases across the UK with aircraft also located in both London Stansted and Luton airports.

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Chris Mace, SaxonAir's Group Commercial Director says "*Our private air charter service has become increasingly popular for business travellers; it's a recognition of the convenience and time saving abilities that can be achieved by flying privately. Air charter has the ability to turn days into hours, making valuable business sense.*" The modern and diverse SaxonAir aircraft charter fleet flew almost 2,500 flight hours in 2015, a 13% increase from the previous year and equates to flying over 27 times around the world.

The company's specialist ground handling services have also experienced growth in business aviation activities, seeing over 3,000 private and business aircraft movements, a 12.5% increase on the previous year. Alex Durand, SaxonAir CEO comments "*Despite the continued difficulties and industry decline of the offshore and energy market, SaxonAir Flight Support has increased business aircraft movements and fuel sales at our Norwich headquarters showing the firm importance our aviation sector has regionally. Our diversification into other aviation sectors has played a key part in our continued success."*

SaxonAir has also seen the positive benefit in investing into the younger generation, having now provided 7 apprenticeship's within the organisation. This commitment has recently won SaxonAir the Apprenticeship Employer of the Year 2016 in the small to medium size business category by the City College Norwich National Apprenticeship Awards.

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