



SMARTSKY EXPERIENCE FLIGHTS TAKE OFF NATIONWIDE

News / Business aviation



SmartSky Networks and Honeywell Aerospace are showcasing the reliability and value of SmartSky Air-to-Ground connectivity across the US. The companies closed out a highly successful NBAA-BACE in late October, flying prospects from Orlando to their choice of destination. One prospective customer flew a three-hour route from Orlando to Dallas with five passengers and crew utilizing multiple devices and consuming multiple gigabytes of data during the continuously connected flight. Now the team is visiting select sites across the country to give customers a first-hand look at the SmartSky service and Honeywell's connected applications.

Adam Sheppard, Director of Aircraft Connectivity at Honeywell Aerospace, commented: "Customers need a relatable measure to compare the value of inflight connectivity systems. Peak speeds don't describe what you can actually do when connected, experiencing the service on a typical flight is the ultimate test. When you know that everyone onboard will be able to make full use of their devices and get done what they need to, it makes selecting SmartSky as a connectivity provider the smarter choice."

Ryan Stone, President of SmartSky, said: “Our distribution partners and customers work together to select the systems that best meet their aircraft’s mission. Working collaboratively throughout the process ensures that the WiFi solution and experience meet everyone’s expectations. That expectation includes one simple install and activation with a timely return to service. Of the next-gen broadband connectivity systems talked about in the market today, only SmartSky is available for installation and use now.”

Beginning in December, members of SmartSky and Honeywell teams will be stopping at locations in California, Washington, Texas, and more. Demonstration flights will give qualified prospects and MRO partners the opportunity to experience SmartSky’s advanced ATG connectivity hardware and service for themselves. Participants will see why the SmartSky installation process is fast and efficient, requires only one maintenance period and comes with world-class post-sale support.

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