

# VALCORA STEPS IN JOHANNESBURG, NEW OFFICE IS OPENED

News / Business aviation



Today is a special one for Valcora, the Switzerland-headquartered fuel purchasing service. The opening of new office in Johannesburg, South Africa. It means new step in further expansion of international presence. Johannesburg is the perfect, ideal location for Valcora's first African venture as one of main hubs for business aviation.?

The two-person operation will be responsible for raising Valcora's profile, as well as highlighting the benefits of the technically sophisticated, yet simple to use fuel purchasing system across the continent. With Africa home to some of the world's most rapidly expanding economies, the decision to open was informed by the growing need for reliable fuel purchasing options for local, intra- and intercontinental operators and owners. The existing strength of the South African business aviation fleet, the removal of operating restrictions in the skies over east Africa and the growth of the business aviation fleet in countries such as Angola, Ethiopia, and Kenya also supported the decision.

Of particular benefit to African operators flying to Europe is Valcora's extensive experience handling the complexities of European taxes. The intelligent system automatically calculates fiscal obligations in Europe ensuring customer tax commitments are correctly and fairly determined to optimise operating budgets.

“The growing business aviation sector needs access to easy, international, fuel purchasing options to support continued economic growth in Africa. Johannesburg provides the perfect spring board from which to support this need. South Africa has an established business infrastructure, reliable banking institutions, and an excellent pool of people to hire from which will all support our own business growth, and enables us to better serve our clients,” says Daniel Coetzer, Valcora CEO.

Valcora’s continually enhanced fuel purchasing system delivers a fuel service which is already used by individual aircraft owners, corporate fleets, and some the world’s largest business aviation operators. Customers value the powerful combination of an intuitive system, pricing transparency, a reliable fuel card, a team of multi-lingual 24/7 account managers and a talented inhouse team, to support fuel requirements around the globe. The new office joins a growing network of Valcora locations which already includes offices in Switzerland, Ireland, Singapore, and North America.

As a South African national Coetzer is committed to raising the standards of fuel purchasing across the continent. “We are very excited to realise the potential in South Africa and beyond, it is an exciting time for business aviation in Africa, and we are pleased to play our part in its sustainable growth.”

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