



VISTAJET FLEET REACHES 70 AIRCRAFT

News / Business aviation



Arrival of three new aircraft cements company's position as global leader

- One new Global 6000 and two new Challenger 350 business aircraft added to fleet
- New additions worth over \$115million*
- Takes VistaJet's total operating fleet to 70 aircraft

VistaJet announced that it has taken receipt of three new aircraft, worth \$115million*, taking its overall operating fleet to 70 aircraft. The new additions mean that VistaJet now has the largest owned, super-mid to large cabin, business jet fleet in the industry, ensuring it can offer a global service no competitor can match. The company has doubled its fleet in two years, from 35 aircraft in 2014 to 70 aircraft now, with an average age of under 2 years old.

Its expanded fleet means that the company can now offer a truly global service, reinforcing its position as the leader in the industry. Its infrastructure, both in terms of its fleet, its back office operations and its technology platform, are best in class, and mean that it can guarantee that its subscription customers can fly to anywhere in the world with just 24 hours' notice. What's more, because the company has invested in its fleet over many years, its customers know that wherever in the world they are, when they fly with VistaJet they will be flying on a young, identically branded, top of the range aircraft, and will receive the very best service.

The Company continues to add new customers around the world at a record pace, and is ensuring that its operating fleet size supports its exponential business growth. With the fleet expansion,

VistaJet is maintaining its strong track record for attracting, training and supporting world-class pilots, engineers and cabin crew. The company had a record first half with global flight traffic up 23% and passenger numbers up 20%. Unlike some businesses in the market, rather than charging customers both to fly to a destination and to fly the empty aircraft back, VistaJet has a fully globally deployed infrastructure, so it can offer one-leg pricing to 90% of countries worldwide.

The company is not only investing in its fleet. Earlier in 2016 VistaJet moved its global headquarters to Malta, centralizing many of its operations and people functions. This move ensures the company can manage and direct the thousands of hours of flights it provides every month, and to continue to offer the market leading service its customers expect.

Chairman and Founder Thomas Flohr said:

Everything we do is focused on delivering the industry leading service and best value for our customers – that means being able to fly our customers anywhere in the world, with as little as 24 hours' notice, and making sure they have the very best experience every time.

With the three new aircraft we have added to our fleet, we have cemented our position as the only company in the market with the global infrastructure necessary to provide a truly worldwide service to our customers, 24 hours a day, 365 days a year.

With the three new aircraft we have added to our young fleet, our customers can rest assured that VistaJet will continue to lead the field, consistently delivering with every flight.

At the same time, we know that there is always more we can do. That is why we will continue to invest in our customer experience and infrastructure, and continue to work hard to make sure we are always staying ahead of the pack.

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