



# AVIA AVIATION GOT THE KEYS TO AUSTRALIA FIRST TECNAM P-MENTOR

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Leading Moorabbin based flight school Avia Aviation is the lucky owner of Australia first Tecnam P-Mentor. Avia is a Part 141 training organisation offering bespoke training solutions for around 100, mostly business students, including streams for instrument ratings and commercial pilot training. Operating for 12 years, the company also has a Part 135 charter operation.



During a handover ceremony at the Avalon Airshow , Walter de Costa, Tecnam’s Chief Sales Officer commented: “The P-Mentor is the only IFR, FAR/EASA certified, 2-seat training aircraft. It is technologically advanced, safe, and easy to fly, with a whole of aircraft ballistic parachute option. It allows flight schools to take a student from ab initio, right through to a commercial license, and command instrument rating, at a fraction of the acquisition and operating cost of competitor aircraft. The P-Mentor has attracted a lot of attention at the airshow, and we expect to announce more Australian sales soon.”

Charles Gunter, CEO, of Avia, said: “During a visit to the Tecnam factory last year, the P-Mentor really caught my eye, as the perfect trainer for tomorrow’s pilots. It has a stunning look, sports car like interior, and the best Garmin avionics package a student could ever ask for. Operating a Tecnam fleet can save up to 10 tons of CO2 for every graduated commercial pilot, something that is increasingly important for us all. This is the first of many Tecnam aircraft we will be offering our students.”

Michael Loccisano, CEO of Hallmarc, who sold the P-Mentor said: “We are delighted that a leading flight school, as prestigious and astute as Avia, has chosen a Tecnam fleet. We expect to see more flight schools embrace the P-Mentor, as an attractive, economic, green fleet.”



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