



CHINESE AIRCRAFT CABIN INTERIORS MARKET: MAC SICHUAN LAUNCHED

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MAC Aero Interiors, a commercial aircraft cabin interiors arm of a global provider of Total Technical Care for aircraft operators and lessors, Magnetic MRO, enters the Chinese aircraft cabin interiors market by establishing a Joint Venture with Benniao Aviation. The newly launched MAC Sichuan will be providing total cabin technical care support to Chinese aircraft owners and operators.

“China is the fastest growing MRO market in the world and, among other, one of the main growth contributors in the global cabin interiors industry which are expected to reach almost \$39bn in several years. However, most of local MRO companies, including the large ones, still focus on heavy maintenance. As a result, such segments as cabin refurbishment do not develop at their full potential, they are being left rather under-developed in terms of efficiency, personnel training and application of new technologies. Thus, the existing Chinese cabin interiors market lacks experienced engineers and one-stop-shop solutions which, in turn, lead to limited competition and high cabin maintenance costs for local airlines. We are here to change it,” comments Petras Akstinas, the Managing Director of MAC Aero Interiors.

The new company, MAC Sichuan is established in the Chinese province of Sichuan which hosts

one of the world's busiest aviation hubs – Chengdu Shuangliu International Airport. MAC Sichuan will provide cabin total technical care support, including design, engineering, refurbishment, maintenance and modification of aircraft cabins, as well as manufacturing and installations of cabin components. The company's capabilities will cover first, business and economy class cabins, as well as VIP cabins for narrow-body Airbus A320 Family, Boeing 737 and wide-body Airbus A380 aircraft types.

"We enter the market with our technical expertise that we gathered over years of work in the UK and all across Europe. We also bring the trust and reliability that comes with the MAC Aero Interiors' name. Meantime, our partners from Benniao Aviation will support the JV with their extensive local market connections and marketing capabilities. The synergy between our companies will open new market opportunities for the entire Magnetic MRO, as well as contribute to a stronger presence of Hangxin, our parent company, on the domestic MRO market," shared the **CEO of Magnetic MRO Risto Mäeots**.

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