

FURTHER CONSOLIDATION ON 4 CORNERS OF THE GLOBE - DASSAULT AVIATION MRO NETWORK

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With new major development in Kuala Lumpur and Dubai and new line service bases in several additional European cities, Dassault Aviation is leveraging recently acquired MRO capabilities to reorganize and consolidate its worldwide support network and bring Falcon expertise around the world. The company can now offer major inspections at a range of new locations, dispatch GoTeams to more remote places, and share expertise across its global network. This ensures a single uniformly high level of factory service wherever Falcons fly.

Dassault Aviation Chairman and CEO Eric Trappier discussed the company's proactive product support strategy at NBAA. "In 2019, we acquired TAG Maintenance Services (TMS), ExecuJet MRO Services and RUAG's MRO operations in Switzerland to build up our factory service capacity, and are now investing heavily in these premier service networks to foster sustained organic growth," said Trappier. "Two examples of this strategy are our new ExecuJet MRO facilities in Kuala Lumpur and Dubai, which replace smaller preexisting operations and are poised to become regional service hubs for our growing fleets in Asia and the Middle East. These strategic moves will elevate the quality and consistency of Falcon service around the globe."



Making Falcon Support Truly Global

ExecuJet MRO locations in the Middle East, Asia and Australia have brought Falcon factory service to parts of the globe where Dassault previously had a relatively small footprint. And thanks to the addition of experienced Dassault MRO expertise, ExecuJet MRO is now able to offer major inspections at these facilities as well.

In recent months, ExecuJet MRO Services has completed six-year C checks for Falcon 2000 and Falcon 900 aircraft in Kuala Lumpur, Dubai, Perth and Sydney, allowing operators in these areas to turn to maintenance resources nearby, instead of having to fly to Europe or North America for heavy maintenance and modifications.

The new maintenance facility in Kuala Lumpur measures 130,000 square feet and was designed to accommodate Dassault's latest models--the long-range Falcon 6X and the ultra-long-range Falcon 10X with its 109-foot length and 28-foot height. ExecuJet MRO expects to transition operations there in the second half of 2023.

The 163,000 square-foot Dubai facility opens in 2022.



Capacity is being added in other regions as well

In the U.S., the company is expanding its Reno facility with an additional aircraft work bay, as well as extra customer and employee workspace.

TAG Maintenance Services has opened new line stations in Basel, Switzerland and Moscow, expanded line service at Luton in the UK and moved into new facilities at Paris Le Bourget. TMS is also expanding its interior shop in Geneva. In total, the company now offers factory service at 40 locations and, including Authorized Service Centers, totals more than 60 Falcon service locations worldwide.

Number One in the Industry in Customer Support

Coordinating AOG activities across this vast network is the Falcon Command Center, which was recently relocated from Dassault headquarters in Saint-Cloud outside Paris to the new Dassault Aviation engineering and operations center in Bordeaux-Mérignac, where all Falcons are assembled, for added cross-functional synergies.

Dassault is also reinforcing its STC upgrade capability, available exclusively through the factory owned serviced network.

Dassault's sustained effort to expand and develop its customer support organization recently earned the company first place in the Aviation International News Manufacturer Product Support Survey for the third year in a row.



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