

UNPRECEDENTED DIGITAL TECH OPS ECOSYSTEM FORMED

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Lufthansa Technik creates a Digital Tech Ops Ecosystem by incorporating Swiss AviationSoftware to lead the digital transformation of the aviation industry in technical asset operation. Swiss-AS, the developer of the world-leading M&E/MRO software AMOS, is joining Lufthansa Technik Group. By bringing together AMOS with AVIATAR, the independent platform for Data & Analytics Solutions, and flydocs, the provider of Digital Records & Asset Solutions, under one roof, Lufthansa Technik can now offer an unprecedented digital coverage of the tech-ops value stream: These three solutions are the pillars of the Digital Tech Ops Ecosystem that will create additional value for customers using a customer-centric and collaborative approach.

The three entities remain independent but will enhance collaboration and join forces by connecting the dots between the modularly designed solutions. For the first time there will be comprehensive data coverage along the entire value stream in technical operations. This data, combined with the digital know-how in all three independent solution providers as well as Lufthansa Technik's engineering expertise will result in completely new offerings, accelerated digitalization and added value for customers. As a result, the Ecosystem will reduce MRO costs, enhance process efficiency, increase operational stability and aircraft availability and also optimize asset values.

The Ecosystem has five principles that will benefit the customers: it is open to collaborate and link with customers or external digital solutions, modular to make individual use of parts feasible and it is neutral, meaning, that a customer stays independent of OEMs and MROs. It is also secure, granting customers full control and ownership of their data. Last but not least, the Ecosystem will be seamless to ensure a consistent workflow and data access across solutions.

Dr. William Willms, CFO of Lufthansa Technik commented: "We are happy to welcome our experienced and successful colleagues of Swiss-AS to the Lufthansa Technik Group. It makes us proud that the world's leading M&E/MRO software AMOS becomes a core part of our strategic focus on digital solutions. From now on, AMOS together with AVIATAR and flydocs form the new Digital Tech Ops Ecosystem. By joining forces we are sending a clear signal that we are dedicated to driving digitalization along the entire tech ops value stream for the benefit of and together with our customers."

Dr. Claus Bauer, VP Technical Fleet Management of SWISS, the current shareholder of Swiss-AS said: "We are convinced that AMOS, as a centerpiece of the neutral and independent Digital Tech Ops Ecosystem, can expand its strengths even better together with Lufthansa Technik and its digital Tech Ops solutions. There is great potential for AMOS on its own, but even more so in combination with AVIATAR and flydocs. "

Fabiano Faccoli, CEO of Swiss-AS stated: "While AMOS is the core system in a technical operation's IT solutions landscape, its unparalleled integration capability is the key to ensure true end-to-end digitalization across the full value chain. Although AMOS is capable of integrating with any other market player, we believe that a tight alignment with the other Tech Ops Ecosystem solutions enables us to digitalize our customers faster using industry data exchange standards. "

In order to push the Digital Tech Ops Ecosystem, Lufthansa Group has decided to bundle all related activities under one organizational roof. For this purpose Lufthansa Technik has purchased 100% of Swiss-AS shares from Swiss International Air Lines. Flydocs and AVIATAR are already part of Lufthansa Technik Group.

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