



# VIETRAVEL AIRLINES & BAA TRAINING VIETNAM SIGN A LONG-TERM PARTNERSHIP AGREEMENT

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**BAA Training Vietnam and Vietravel Airlines have recently signed a long-term partnership agreement to actively consolidate reliable and fruitful ties seeking to create value for both organizations. BAA Training has committed to the startup airline Vietravel, controlled by Vietnam's leading tour operator Vietravel, to provide wet and dry Airbus A320 full-flight simulator lease services. The first students occupy the Airbus A320 full-flight simulator (FFS) from November 2020. Additionally, Vietravel has expressed interest in the firefighting training which can also be arranged by BAA Training Vietnam. The brand new training device V9000 Commander will be used for these purposes upon request.**

**Based at Phu Bai International Airport, Vietravel is getting ready to penetrate a fiercely competitive aviation market. Despite the country's restrictions, the carrier will make its first commercial flight in mid-January 2021, well before the previously set date for 2021. The newcomer plans to order a fleet of three to four aircraft in the first year and add another one or two by the end of next year.**

Vytautas Jankauskas, Managing Director at BAA Training Vietnam, shares his confidence in the promising partnership: "We have been investing in state-of-the-art devices to take the lead in flexible, innovative and cost-saving aviation training for commercial airlines. We are ready to connect and combine our strategic efforts with the new and ambitious player Vietravel Airlines,

capable of shaking the aviation market. From BAA Training Vietnam side, ensuring our FFS availability and keeping an open discussion regarding cabin crew and other types of training opportunities for both Vietravel and Kent International College, supervised by the airline, will be the primary objective.”

BAA Training Vietnam has been responding to the need for wet and dry lease services of such airlines as Bamboo Airways, VietJet, and others. The academy has also prepared over 30 independent pilots for Airbus A320 aircraft type, coming from Japan, South Korea, Australia, and other countries. BAA Training Vietnam is the first training academy certified to provide the Upset Prevention and Recovery Training (UPRT), which will become mandatory for all Vietnamese pilots in February 2021.



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