



# EMBRAER DELIVERS 21 COMMERCIAL JETS IN FIRST QUARTER

News / Business aviation, Manufacturer



During the first quarter of 2016 (1Q16), Embraer (NYSE: ERJ; BM&FBOVESPA: EMBR3) delivered 21 jets to the commercial aviation market and 23 to the business aviation market. The 44 aircraft represent a 37.5% increase over the previous year, when 32 aircraft (20 commercial and 12 executive jets) were delivered. The executive aviation segment delivered 12 light jets and 11 large jets during 1Q16, compared to 10 light jets and 2 large jets in the same period last year.

On March 31, Embraer's firm order backlog totaled USD 21.9 billion. The quarter's highlight was the rollout of the E190-E2, the first model of the second generation of the E-Jets family of commercial aircraft.

In addition, during 1Q16 Austrian Airlines began E-Jets operations (the airline started to incorporate 17 used E195 jets in its fleet). The agreement signed this week with Horizon Air, a

subsidiary of Alaska Air, for 30 E175 jets with options for another 33 aircraft of the same model, totaling USD 2.8 billion based on current list prices, if all options are exercised, will be included in the 2016 second quarter backlog.

In Executive Aviation, the highlight was the announcement of the partnership with Across for sales of business jets in Mexico. Under this agreement, the premium business aviation services provider, based at Toluca International Airport (AIT), on the outskirts of Mexico City, became

15 APRIL 2016

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