

EMBRAER EXECUTIVE JETS' EUROPEAN DEMO FLEET GOT NEW HOME

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London Stansted Airport FBO and Inflight The Jet Centre will become the new European home of Embraer's business jet demo fleet. With immediate effect, Inflight will look after the manufacturer's demo fleet, including both Phenom and Legacy demonstrators (and eventually the new Praetor 500 and 600), under dedicated terms, inclusive of handling, maintenance and hangarage.

Christoffer Creutz, Managing Director of Inflight The Jet Centre, concluded the agreement with Embraer's Brad McKeage, VP Flight Operations, in Melbourne, Florida, just ahead of the annual NBAA-BACE Convention in Las Vegas, NV last week.

The deal builds on a 16-year relationship between Embraer and Inflight. Today, independently-owned Inflight is the OEM's largest Authorised Service Centre serving the EMEA region for the Legacy, Lineage and Phenom families of aircraft. With its far-reaching global customer base, consisting of operators and private owners, Inflight offers a full turnkey solution, including scheduled and line maintenance services, VVIP handling and concierge services.



"Inflight The Jet Centre is an ideal location for us, given our London-based demo crews and sales team. We have a valued, long-standing relationship with the team, who know our product line well. Also, existing and prospective customers visiting from Europe will find a comfortable, stylish, convenient and discreet private jet facility, co-located with maintenance and tech support," said Brad McKeage, VP, Flight Operations, Embraer Executive Jets.

Inflight will oversee the full preparation of the demo fleet, including aircraft detailing, cleaning and presentation. Inflight Head of Customer Service Alan Barnes will be overseeing the integration of the Embraer fleet into The Jet Centre's care and will manage the interaction with the Embraer EMEA Sales Team, as well as Embraer's Flight Operations Department, which is based in Melbourne, Florida.

The Embraer Executive Jet Sales team in EMEA, headed by Peter Griffith and recently bolstered

with the appointment of UK-based Craig Lammiman as Sales Director, Northern Europe, has a dedicated office at Inflight.

“This is a terrific endorsement for an excellent 16-year collaboration between Inflight and Embraer, which continues to grow,” said Christoffer Creutz, Managing Director, Inflight The Jet Centre. “We are really looking forward to welcoming their demo fleet here.”

“This is a wonderful vote of confidence for our facility and great news for the UK and London Stansted,” added Inflight CEO Penny Stephens.

In 2012, under Penny’s leadership, Inflight The Jet Centre was transformed into a luxurious dedicated FBO and MRO, responding to a gap in the market for larger ‘VVIP’ lounges to host executive flights. Its outstanding attention to detail and customer service has made Inflight a regular recipient of industry awards.

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