



EMBRAER LOOKING AT ENHANCING ITS SUPPLY CHAIN BASE IN INDIA

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A high-level delegation from Embraer is concluding a visit to India this week as it evaluates the expansion of its supply chain into the country. Embraer foresees potential suppliers across its defense, commercial aviation and executive jets businesses for areas such as aerostructures, machining, sheet metal, composites, forgings, wire harness, and hardware and software development, recognizing that aerospace engineering capabilities are clearly present and available in the country. The visit comes amidst burgeoning relations between Brazil and India.

Roberto Chaves, Executive Vice-President of Global Procurement and Supply Chain at Embraer commented: “India has a robust aviation and defense industry, and we see strong viability for manufacturers and systems developers in India to be key suppliers to Embraer. We are driven by a common vision, which is to drive the aviation capabilities of Brazil and India to greater heights, and to deliver value to our customers around the world.”



India is a strategic market for Embraer in all its business segments. The Embraer footprint in the country surpasses 44 aircraft, including customers in Commercial Aviation, Executive Jets and Defense & Security. In particular, the Indian Government and Indian Air Force operate a fleet of 5 Embraer VIP jets and 3 EMB 145 AEW “Netra” military aircraft, respectively.

One of Embraer’s key future opportunities in India is the Indian Air Force MTA (Medium Transport Aircraft) program, in which Embraer is well-positioned to offer the best in class, modern C-390 Millennium transport aircraft in partnership with the very reputed Indian company Mahindra. The two companies announced their partnership back in February 2024.

Embraer sees India as a key partner in the region and expects, together with Mahindra, to implement an extensive local supply chain program. This initiative may include an assembly line for the C-390 in India, when selected for this program. Tied with a local long-term support program offer, Embraer and Mahindra aim to fulfill the expectations of the “Make in India” initiative of the Indian Government.



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