

GULFSTREAM OPENS VIENNA SALES OFFICE AND EXPANDS EUROPEAN SALES TEAM

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Vienna's Goldenes Quartier makes Gulfstream Aerospace closer to European customers.

The Vienna Sales office is located in the exclusive Goldenes Quartier in the heart of Vienna's historic first district. Based there are Matt Sandidge, regional vice president of Sales for Central and Eastern Europe, Greece, Turkey and Israel, and the recently appointed regional vice president of Sales for Russia and the Commonwealth of Independent States (CIS), Michael Rusetski. Sandidge and Rusetski report to Trevor Esling, regional senior vice president of Sales for Europe, the Middle East, Africa and the Indian subcontinent, who is based in Gulfstream's London Sales and Design Center.

“Gulfstream continuously seeks ways to enhance our customers' experience and that includes expanding our office locations to provide the utmost in convenience,” said Mark Burns, president, Gulfstream. “This new Vienna office complements the urban locations we have placed in city centers around the world, including our popular London location and the Manhattan Sales and Design Center we opened last fall. Together with our expanding Customer Support network in the region, including hangar space in Paris and our new service facility in the United Kingdom, this new office ensures a seamless, accessible experience for our customers based in or traveling through Europe.”

Rusetski brings to Gulfstream 12 years of business-aviation experience in aircraft management and charter, aircraft sales, direct marketing and leasing. Before joining Gulfstream, he was in charge of new aircraft sales for Cessna in CIS and ran an aircraft brokerage company with offices in Vienna; Long Beach, California; Johannesburg; and Moscow. Rusetski holds a bachelor's degree from the Vienna University of Technology and is fluent in English, German and Russian.

Gulfstream also recently appointed Gavin Thompson as regional sales manager for Europe, Russia and CIS. Thompson, who is based in London, joined Gulfstream from GainJet Aviation, where he had been worldwide sales and service manager since 2010.

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