

# KRISTAL.AERO APPOINTED AS OFFICIAL TECNAM DEALER IN FRANCE

News / Manufacturer



**Tecnam appointed KRISTAL.aero as its exclusive dealer for France, marking a significant step forward in the company's strategic development across Europe. This partnership reinforces Tecnam's presence in the French market, leveraging KRISTAL.aero's deep industry expertise and customer-focused aviation ecosystem. With a solid reputation built on reliability, responsiveness, and a deep-rooted connection to the French general aviation community, KRISTAL.aero will be responsible for the sales and promotion of Tecnam's leading aircraft models in France — including the P-Mentor, P2006T NG, P2008 JC, and the luxurious Gran Lusso — under the new KRISTAL.AIRCRAFT division.**

Gilles Wallet, CEO of KRISTAL.aero commented: “We are proud and excited to represent Tecnam in France. Their aircraft embody innovation, efficiency, and Italian elegance — values we are eager to promote throughout the French aviation community. Tecnam deserves a strong position in our market, and we are fully committed to giving the brand the visibility, support, and presence to match its potential. The launch of KRISTAL AIRCRAFT marks a new chapter in our development. This partnership is a natural fit, and we look forward to supporting Tecnam customers with excellence and dedication.”

Walter Da Costa, Tecnam’s Chief Sales Officer, said: “France represents a cornerstone of general aviation in Europe. With KRISTAL.aero, we have found a partner that not only understands the unique needs of this market, but also shares our vision for accessible, modern, and pilot-focused aviation. Their commitment to service, innovation, and community is exactly what we look for in a Tecnam dealer. We are confident that this collaboration will offer French customers the excellence they expect — in the air and on the ground.”



The appointment of KRISTAL.aero as a Tecnam dealer signals a shared commitment to delivering exceptional value to flying clubs, pilot schools, and private aircraft owners. As part of this strategic alignment, KRISTAL.aero will also roll out KRISTAL.145, a Tecnam-authorized maintenance network offering nationwide support, technical training, and parts supply. This service infrastructure complements the company's existing digital ecosystem, KRISTAL.AIR, a mobile platform designed for pilots that provides tools for flight tracking, performance analysis, and decentralized competitions.

With a team of 15 aviation professionals and decades of combined experience, KRISTAL.aero is uniquely positioned to bring Tecnam's renowned aircraft to a wider audience across France — ensuring customers receive not only high-performance aircraft but also the comprehensive service, training, and digital support that today's aviation landscape demands.

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