TECNAM AND ORIENS AVIATION EXPAND PARTNERSHIP TO THE NETHERLANDS

News / Manufacturer



Tecnam is expanding its partnership with Oriens Aviation. Back in 2021 Oriens became the authorised Sales and Service Centre for the British Isles. Now the company is establishing a dedicated subsidiary to serve as the exclusive Tecnam dealer for the Netherlands. Oriens Aviation demonstrated an exceptional commitment to the Tecnam brand over past five years. Their proven track record of delivering world-class customer service, expert maintenance, and comprehensive aircraft management has driven significant growth for Tecnam across the UK and Ireland.

Walter Da Costa, Chief Sales Officer at Tecnam commented: “Since their appointment in 2021, Oriens Aviation has been a phenomenal partner for Tecnam. Their dedication to premium customer support and their deep understanding of our modern aircraft portfolio have made them an invaluable asset to our network. The Netherlands is a crucial market for us, and by opening a dedicated subsidiary there, we are confident that Oriens will deliver the exact same level of excellence and passion to Dutch operators as they have in the UK and Ireland.”

Edwin Brenninkmeyer, CEO of Oriens Aviation stated: “We are incredibly honoured to expand our representation of Tecnam into the Netherlands. Over the last five years, we have seen firsthand how Tecnam’s innovative, fuel-efficient, and beautifully designed aircraft transform flight schools and private operations alike. Establishing a subsidiary in the Netherlands allows us to bring our full-service approach directly to the local market, empowering operators to upgrade to the most

© 2015-2026 50SKYSHADES.COM — Reproduction, copying, or redistribution for commercial purposes is prohibited.

modern fleet in general aviation.”

By setting up a new, locally based subsidiary company in the Netherlands, Oriens is ensuring that Dutch operators receive the same highly responsive, localized support that has made them so successful in the British Isles. Netherlands represents a dynamic and forward-looking aviation market with a strong demand for modern, efficient, and environmentally conscious aircraft. Through this new subsidiary, Oriens Aviation will offer Dutch customers access to Tecnam’s single and twin-engine piston aircraft, focusing heavily on two primary market avenues:

- Professional Flight Training: Providing academies with modern, integrated fleets, ranging from the single-engine P2008JC NG to the revolutionary P-Mentor IFR trainer and the multi-engine P2006T.
- Private Ownership: Bringing bespoke Italian craftsmanship and automotive-style elegance to private pilots with the highly sought-after Gran Lusso and Sport lines.

By establishing a physical foothold in the region, Oriens Aviation ensures that Dutch flight schools and private owners will benefit from a seamless ownership experience, supported by an organization that deeply understands the operational and economic advantages of the Tecnam fleet.

01 JULY 2026

ARTICLE LINK:
https://50skyshades.com/news/manufacturer/tecnam-and-oriens-aviation-expand-partnership-to-the-netherlands

© 2015-2026 50SKYSHADES.COM — Reproduction, copying, or redistribution for commercial purposes is prohibited.