TECNAM EXPANDS U.S. PRESENCE WITH FINNOFF AS EXCLUSIVE WESTERN REGION DISTRIBUTOR FOR THE P2012

News / Manufacturer

Tecnam has announced a landmark strategic partnership aimed at accelerating the growth of its P2012 aircraft family across the United States. Under the agreement, Finnoff has been appointed the exclusive distributor for the Tecnam P2012 series throughout the Western United States, including the highly acclaimed P2012 VIP. At the same time, selected Blackhawk Performance Centers will serve as Authorized Service Centers, delivering expert, regionally based maintenance and support to P2012 operators nationwide.

Recognized for its expertise in the sales and support of executive and mission-critical aircraft, Finnoff is ideally positioned to strengthen Tecnam's footprint in one of the world's most dynamic aviation markets. The partnership reflects a shared commitment to expanding access to the versatile twin-engine P2012 platform while enhancing customer support and operational excellence.

By combining Finnoff's dedicated sales capabilities with the extensive service infrastructure of the Blackhawk Performance Center network, Tecnam is creating a comprehensive ownership ecosystem designed to provide customers with seamless acquisition, industry-leading support, and an exceptional ownership experience throughout the aircraft lifecycle.

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Giovanni Pascale Langer, Managing Director of Tecnam commented: "Expanding our footprint in the United States requires partners who share our dedication to quality, reliability, and customer success. Finnoff brings an outstanding reputation for supporting high-performance, mission-critical aircraft. By partnering with them as our exclusive Western U.S. distributor and integrating Blackhawk Performance Centers into our authorized service network, we are ensuring that our P2012 operators receive the absolute highest standard of sales and technical support available in the American market."

Jon Boknecht, Vice President of Finnoff stated: "The P2012 is a versatile, mission-ready aircraft that fills an important role for operators across a wide range of mission; We're excited to introduce this outstanding platform, including the exceptional VIP configuration, to customers throughout the western United States while supporting the entire fleet through our growing Blackhawk Performance Center network. Tecnam has built exceptional aircraft for more than 75 years, and we're proud to help bring that legacy to more operators."

Designed for intensive, high-frequency operations, the Tecnam P2012 family delivers exceptional flexibility across a wide range of missions. The twin-engine platform can be seamlessly configured for scheduled passenger services, cargo transport, air ambulance operations, special mission applications, or premium executive travel. At the top of the range, the P2012 VIP combines bespoke Italian craftsmanship with enhanced sound insulation, refined cabin finishes, and advanced amenities to offer a superior passenger experience.

The agreement takes effect immediately, with Finnoff serving as a stocking dealer to support growing demand for modern, efficient twin-engine aircraft solutions across the United States. Backed by Tecnam's proven aircraft platform and a robust support network, the partnership is positioned to accelerate adoption of the P2012 series among commercial, government, and private operators alike.

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