

TOTAL SUPPORT PROGRAM FOR NEW E195-E2 FLEET SIGNED BETWEEN EMBRAER AND SPAIN'S BINTER

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Embraer and Binter, from Spain, have signed a multiyear Total Support Program (TSP) agreement to support the airline's new E195-E2 fleet, Embraer's second generation of E-Jets. Embraer made the announcement on Wednesday during MRO Americas, one of the world's leading aeronautical maintenance events.

The Total Support Program, dedicated to E2 customers, is a new product offered by Embraer TechCare designed to allow airlines to minimize their upfront investment on repairable inventories and resources. Additionally, the program will provide airlines with Embraer's technical expertise and its vast component repair service provider network.

Besides supporting the airline's component needs, the Total Support Program also covers a large scope of pool services, all heavy checks, routine and non-routine maintenance, landing and brakes overhaul, spare parts and materials, as well as onsite support with an Embraer technical representative to ensure the highest aircraft scheduled reliability and smooth operation. A suite of Embraer eSolutions, which continuously monitor the health of customers' fleet of aircraft, will also rapidly provide information on system and component maintenance.

“We welcome Binter as the launch customer of our newest Total Support Program designed to support the needs of E-Jets E2 customers. It's a milestone for Embraer and we are delighted to celebrate Binter's 30-year anniversary by providing efficient services and support solutions to their very modern fleet of E195-E2,” said Johann Bordais, President and CEO of Embraer Services & Support.

“The support of the OEM is essential to offering our customers quality service as we modernize our fleet with Embraer's E-Jets E2,” said Binter's Vice President, Rodolfo Núñez.

Binter will take delivery of its first E195-E2 jet the second half of 2019, becoming the first European customer to receive the largest model of the E2 family. The airline signed a firm order with Embraer for three E195-E2s. The contract also includes purchase rights for two additional aircraft of the same model. The E195-E2 is the second of three new aircraft models that make up the E2 family of aircraft. The E190-E2 is already being operated by Norway's Widerøe, the largest regional airline in Scandinavia, and Air Astana, a flag carrier of Kazakhstan.

Embraer Services & Support currently supports 100% of the E-Jets E2 delivered by offering a package of services customized for each customer and their business needs. These support programs are part of a suite of products that Embraer designed to assist the worldwide growing fleet of Embraer aircraft through TechCare, the new platform that assembles the entire portfolio of products and solutions to deliver the best experience of services and support.



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