



U.S. START-UP AIRLINE “MOXY” CONFIRMS ORDER FOR 60 AIRBUS A220-300S

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Low-cost carrier selects new Airbus model for operational efficiencies and passenger comfort

The start-up U.S. airline code-named “Moxy” has signed a firm order with Airbus to purchase 60 A220-300 aircraft.

Moxy is the new airline venture led by David Neeleman, one of the industry’s most innovative entrepreneurs and founder of JetBlue Airways. In addition to JetBlue, Neeleman also founded Azul Brazilian Airlines and is the controlling investor in the revitalization of TAP Air Portugal.

Plans for Moxy, a low-cost airline were unveiled at the Farnborough International Air Show in July. “The A220-300 is the right airplane for a new airline that will be focused on passenger service and satisfaction,” said Neeleman. “With a low cost of operation and spacious cabin, the A220 will allow us to provide passengers with lower fares and a high quality, comfortable flying experience. The A220’s ability to operate profitably in thin, underserved markets across a broad spectrum of ranges is unique”.

“Moxy has its sights set on the future, so I can’t think of a better aircraft to put into their fleet than the A220,” said Christian Scherer, Airbus Chief Commercial Officer. “We believe the A220 really is the future of this segment of the market, and the flying public will know from the minute they set foot onboard that they’re experiencing the best our industry has to offer.”

The order was completed the final week of December. Airbus will produce the A220-300 at a new U.S. assembly facility in Mobile, Alabama. Construction of that plant, to be located adjacent to the existing Airbus A320 assembly facility, will begin later this month.

The A220 is the only aircraft purpose built for the 100-150 seat market; it delivers unbeatable fuel efficiency and true widebody comfort in a single aisle aircraft. The A220 brings together state-of-the-art aerodynamics, advanced materials and Pratt & Whitney’s latest-generation PW1500G geared turbofan engines to offer at least 20 percent lower fuel burn per seat compared to previous generation aircraft. With a range of up to 3,200 nm (5020 km), the A220 offers the performance of larger single-aisle aircraft.

With an order book of more than 500 aircraft to date, the A220 has all the credentials to win the lion’s share of the 100- to 150-seat aircraft market estimated to represent at least 7,000 aircraft over the next 20 years.



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